



## Club Health Assessment for District 383 through October 2012

| Club Number                          | Club Name          | Charter Date | Status           | Membership                                   |                                    |                   |                     |                |  | Reports                    |  |                           |                                | Finance                                 | LCIF                                   |                                       |                                       |  |          |  |
|--------------------------------------|--------------------|--------------|------------------|--|------------------------------------|-------------------|---------------------|----------------|--|----------------------------|--|---------------------------|--------------------------------|---|--|---------------------------------------|---------------------------------------|--|----------|--|
|                                      |                    |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth | YTD Net Growth%                                | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report | President Rotation                      | No Active Email **                     | Months Since Last Activity Report *** | Account Balance                       | Donations for current Fiscal Year        |          |  |
|                                      |                    |              |                  |  | If below 15 members appears in red |                   |                     |                | If net loss is greater than 20% appears in red |                            |  |                           |                                | If no report in 3 months appears in red | When more than one year appears in red | Number of repeat terms indicated      | Notes the do not have an active Email | If no report in 12 months appears in red |          |  |
| <b>Clubs less than two years old</b> |                    |              |                  |  |                                    |                   |                     |                |  |                            |  |                           |                                |   |  |                                       |                                       |  |          |  |
| 111115                               | GUANGDONG YI MENG  | 05/18/2011   | Active           |  | 20                                 | 0                 | 0                   | 0              | 0.00%  | 0                          |  |                           |                                | 0                                       |  |                                       | P,T                                   | N/R                                      |          |  |
| 112159                               | QINGDAO BIN TONG   | 09/08/2011   | Active           |  | 25                                 | 0                 | 2                   | -2             | -7.41%   | 27                         | 1  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      | 90+ Days |  |
| 116977                               | QINGDAO CHENG DE   | 05/23/2012   | Active           |  | 20                                 | 0                 | 0                   | 0              | 0.00%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | S,T,M                                 | N/R                                      |          |  |
| 116961                               | QINGDAO DAAI       | 05/22/2012   | Active           |  | 26                                 | 0                 | 0                   | 0              | 0.00%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | S,T,M                                 | N/R                                      |          |  |
| 116960                               | QINGDAO DADI       | 05/22/2012   | Active           |  | 29                                 | 3                 | 0                   | 3              | 11.54%   | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,T,M                                 | N/R                                      |          |  |
| 116661                               | QINGDAO DEMING     | 04/25/2012   | Active           |  | 29                                 | 0                 | 0                   | 0              | 0.00%  | 0                          |  |                           |                                | 0                                       |  | 2                                     |                                       | N/R                                      |          |  |
| 117187                               | QINGDAO FUDE       | 06/20/2012   | Active           |  | 28                                 | 1                 | 0                   | 1              | 3.70%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      |          |  |
| 116962                               | QINGDAO GEDE       | 05/22/2012   | Active           |  | 41                                 | 3                 | 0                   | 3              | 7.89%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      |          |  |
| 117044                               | QINGDAO GUANG MING | 06/01/2012   | Active           |  | 31                                 | 1                 | 0                   | 1              | 3.33%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      |          |  |
| 116660                               | QINGDAO HAIXING    | 05/16/2012   | Active           |  | 36                                 | 6                 | 0                   | 6              | 20.00%   | 0                          |  |                           |                                | 0                                       |  | 2                                     | S,T                                   | N/R                                      | 90+ Days |  |
| 112158                               | QINGDAO HE CHENG   | 09/08/2011   | Active           | 1  | 20                                 | 3                 | 2                   | 1              | 5.26%  | 25                         | 1  |                           |                                | 0                                       |  |                                       | P,S,T,M                               | N/R                                      | 90+ Days |  |
| 112160                               | QINGDAO HE LE      | 09/06/2011   | Active           |  | 23                                 | 1                 | 0                   | 1              | 4.55%  | 24                         |  |                           |                                | 0                                       | 1                                      | None                                  |                                       | N/A                                      | 90+ Days |  |
| 117186                               | QINGDAO HEHE       | 06/15/2012   | Active           |  | 27                                 | 2                 | 0                   | 2              | 8.00%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      |          |  |
| 117001                               | QINGDAO HEPING     | 05/29/2012   | Active           |  | 30                                 | 0                 | 0                   | 0              | 0.00%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      |          |  |
| 116662                               | QINGDAO HEXIN      | 04/30/2012   | Active           |  | 27                                 | 0                 | 0                   | 0              | 0.00%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      |          |  |
| 117076                               | QINGDAO HEXINQD    | 06/04/2012   | Active           |  | 26                                 | 0                 | 3                   | -3             | -10.34%  | 0                          | 0  |                           |                                | 0                                       |  | 2                                     |                                       | N/R                                      |          |  |
| 116964                               | QINGDAO HUI DE     | 05/23/2012   | Active           |  | 26                                 | 1                 | 0                   | 1              | 4.00%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      |          |  |
| 117077                               | QINGDAO JINDE      | 06/04/2012   | Active           |  | 38                                 | 0                 | 0                   | 0              | 0.00%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      |          |  |
| 116727                               | QINGDAO JUXING     | 05/03/2012   | Active           |  | 20                                 | 0                 | 0                   | 0              | 0.00%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      | 90+ Days |  |
| 117189                               | QINGDAO LE ZI ZAI  | 06/20/2012   | Active           |  | 25                                 | 0                 | 0                   | 0              | 0.00%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      |          |  |
| 116973                               | QINGDAO MING DE    | 05/23/2012   | Active           |  | 29                                 | 4                 | 0                   | 4              | 16.00%   | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      |          |  |
| 112157                               | QINGDAO MING SHI   | 09/02/2011   | Active           |  | 28                                 | 0                 | 0                   | 0              | 0.00%  | 28                         |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      | 90+ Days |  |
| 117002                               | QINGDAO NING DE    | 05/29/2012   | Active           |  | 26                                 | 1                 | 0                   | 1              | 4.00%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | S,T,M                                 | N/R                                      |          |  |
| 117079                               | QINGDAO PUAI       | 06/04/2012   | Active           |  | 28                                 | 2                 | 0                   | 2              | 7.69%  | 0                          |  |                           |                                | 0                                       |  | 2                                     | P,S,T,M                               | N/R                                      |          |  |
| 109759                               | QINGDAO REN HE     | 11/22/2010   | Active           |  | 23                                 | 0                 | 0                   | 0              | 0.00%  | 27                         |  |                           |                                | 0                                       | 2                                      | None                                  |                                       | N/A                                      | 90+ Days |  |



## Club Health Assessment for District 383 through October 2012

| Club Number                          | Club Name          | Charter Date | Status           | Membership                                   |                                    |                   |                     |                |                 |  | Reports                                    |                           |                                |                    | Finance            | LCIF                                  |   |  |                                  |                                       |  |          |  |  |
|--------------------------------------|--------------------|--------------|------------------|--|------------------------------------|-------------------|---------------------|----------------|-----------------|--|--|---------------------------|--------------------------------|--------------------|--------------------|---------------------------------------|---|--|----------------------------------|---------------------------------------|--|----------|--|--|
|                                      |                    |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago                     | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report | President Rotation | No Active Email ** | Months Since Last Activity Report *** | Account Balance                         | Donations for current Fiscal Year      |                                  |                                       |  |          |  |  |
|                                      |                    |              |                  |  |                                    |                   |                     |                |                 |  |  |                           |                                |                    |                    |                                       |   |  |                                  |                                       |  |          |  |  |
|                                      |                    |              |                  |  | If below 15 members appears in red |                   |                     |                |                 | If net loss is greater than 20% appears in red |  |                           |                                |                    |                    |                                       | If no report in 3 months appears in red | When more than one year appears in red | Number of repeat terms indicated | Notes the do not have an active Email | If no report in 12 months appears in red |          |  |  |
| 117040                               | QINGDAO SHANG AI   | 05/31/2012   | Active           |  | 26                                 | 0                 | 0                   | 0              | 0.00%           | 0  |  |                           | 2                              | S,T,M              | N/R                |                                       |   |  |                                  |                                       |  |          |  |  |
| 116726                               | QINGDAO TAIYANG    | 05/03/2012   | Active           |  | 26                                 | 0                 | 0                   | 0              | 0.00%           | 0  |  |                           | 2                              | S,T,M              | N/R                |                                       |   |  |                                  |                                       |  |          |  |  |
| 116697                               | QINGDAO XIANGSHI   | 04/27/2012   | Active           |  | 25                                 | 0                 | 0                   | 0              | 0.00%           | 0  |  |                           | 2                              | P,S,T,M            | N/R                |                                       |   |  |                                  |                                       |  |          |  |  |
| 117188                               | QINGDAO XIAODE     | 06/20/2012   | Active           |  | 25                                 | 3                 | 0                   | 3              | 13.64%          | 0  |  |                           | 2                              | P,S,T,M            | N/R                |                                       |   |  |                                  |                                       |  |          |  |  |
| 116971                               | QINGDAO XINDE      | 05/23/2012   | Active           |  | 27                                 | 0                 | 0                   | 0              | 0.00%           | 0  |  |                           | 2                              | P,S,T,M            | N/R                |                                       |   |  |                                  |                                       |  |          |  |  |
| 109758                               | QINGDAO XING SHI   | 11/22/2010   | Cancelled(8)     | 1  | 0                                  | 2                 | 17                  | -15            | -100.00%        | 23   | 1  |                           | None                           |                    | N/R                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| 116974                               | QINGDAO XUANDE     | 05/23/2012   | Active           |  | 25                                 | 0                 | 0                   | 0              | 0.00%           | 0  |  |                           | 2                              | P,S,T,M            | N/R                |                                       |   |  |                                  |                                       |  |          |  |  |
| 116975                               | QINGDAO YIHAI      | 05/23/2012   | Active           |  | 24                                 | 0                 | 0                   | 0              | 0.00%           | 0  |  |                           | 2                              | P,S,T,M            | N/R                |                                       |   |  |                                  |                                       |  |          |  |  |
| 117016                               | QINGDAO YU DE      | 05/30/2012   | Active           |  | 37                                 | 0                 | 0                   | 0              | 0.00%           | 0  |  |                           | 2                              |                    | N/R                |                                       |   |  |                                  |                                       |  |          |  |  |
| 117042                               | QINGDAO ZHI SHAN   | 05/31/2012   | Active           |  | 26                                 | 0                 | 0                   | 0              | 0.00%           | 0  |  |                           | 2                              | P,S,T,M            | N/R                |                                       |   |  |                                  |                                       |  |          |  |  |
| 116655                               | QINGDAO ZHIAI      | 04/25/2012   | Active           |  | 28                                 | 1                 | 0                   | 1              | 3.70%           | 0  |  |                           | 2                              | P,S,T,M            | N/R                |                                       |   |  |                                  |                                       |  |          |  |  |
| 117017                               | QINGDAO ZHIHE      | 05/30/2012   | Active           |  | 22                                 | 0                 | 0                   | 0              | 0.00%           | 0  |  |                           | 2                              | P,T,M              | N/R                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| <b>Clubs more than two years old</b> |                    |              |                  |  |                                    |                   |                     |                |                 |  |  |                           |                                |                    |                    |                                       |   |  |                                  |                                       |  |          |  |  |
| 97428                                | CHINA QINGDAO      | 06/28/2006   | Active           | 1  | 32                                 | 5                 | 0                   | 5              | 18.52%          | 36   |  |                           |                                |                    | N/R                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| 105459                               | QINGDAO AIXIN      | 05/14/2009   | Active           | 1  | 13                                 | 0                 | 0                   | 0              | 0.00%           | 21   |  | 2                         | None                           |                    | N/A                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| 106218                               | QINGDAO BOAI       | 08/07/2009   | Active           |  | 22                                 | 0                 | 0                   | 0              | 0.00%           | 22   |  | 2                         | None                           |                    | N/A                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| 106326                               | QINGDAO HAIZHIMENG | 08/19/2009   | Active           | 1  | 25                                 | 1                 | 0                   | 1              | 4.17%           | 29   |  |                           |                                | P,S,T,M            | N/R                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| 108345                               | QINGDAO HE XING    | 05/19/2010   | Active           | 1  | 37                                 | 17                | 0                   | 17             | 85.00%          | 24   |  |                           |                                | P,T,M              | N/R                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| 106325                               | QINGDAO HEAI       | 08/19/2009   | Active           | 2  | 21                                 | 5                 | 0                   | 5              | 31.25%          | 21   |  |                           |                                |                    | N/R                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| 106324                               | QINGDAO HEMU       | 08/19/2009   | Cancelled(8)     | 1  | 0                                  | 0                 | 33                  | -33            | -100.00%        | 32   | 2  | 1                         | 2                              | None               | N/A                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| 105309                               | QINGDAO HESHAN     | 04/21/2009   | Active           | 1  | 33                                 | 0                 | 0                   | 0              | 0.00%           | 21   |  |                           |                                | P,S                | N/R                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| 106323                               | QINGDAO HEXIANG    | 08/19/2009   | Cancelled(8)     | 1  | 0                                  | 0                 | 20                  | -20            | -100.00%        | 20   | 3  | 0                         | 2                              | None               | N/A                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| 106322                               | QINGDAO HEXIE      | 08/19/2009   | Status Quo       | 2  | 25                                 | 0                 | 0                   | 0              | 0.00%           | 22   |  | 0                         | 2                              | None               | N/A                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| 106321                               | QINGDAO HONGJI     | 08/19/2009   | Active           |  | 23                                 | 0                 | 0                   | 0              | 0.00%           | 23   |  | 0                         | 2                              | None               | N/A                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |
| 106220                               | QINGDAO JINRONG    | 08/07/2009   | Active           | 1  | 34                                 | 0                 | 0                   | 0              | 0.00%           | 36   |  |                           |                                | 2                  | S,T                | N/R                                   |   |  |                                  |                                       |  | 90+ Days |  |  |
| 106320                               | QINGDAO RENAI      | 08/19/2009   | Active           |  | 21                                 | 0                 | 0                   | 0              | 0.00%           | 21   |  | 0                         | 2                              | None               | N/A                |                                       |   |  |                                  |                                       |  | 90+ Days |  |  |



# Club Health Assessment for District 383 through October 2012

| Club Number | Club Name         | Charter Date | Status           |  | Membership                         |                   |                     |                |                 |  |  | Reports                   |                                |                    |   | Finance                                | LCIF                             |                                       |  |          |  |
|-------------|-------------------|--------------|------------------|--|------------------------------------|-------------------|---------------------|----------------|-----------------|--|--|---------------------------|--------------------------------|--------------------|---|--|----------------------------------|---------------------------------------|--|----------|--|
|             |                   |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago                     | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report | President Rotation | No Active Email **                      | Months Since Last Activity Report ***  | Account Balance                  | Donations for current Fiscal Year     |  |          |  |
|             |                   |              |                  |  | If below 15 members appears in red |                   |                     |                |                 | If net loss is greater than 20% appears in red |  |                           |                                |                    | If no report in 3 months appears in red | When more than one year appears in red | Number of repeat terms indicated | Notes the do not have an active Email | If no report in 12 months appears in red |          |  |
| 106319      | QINGDAO XIAOAI    | 08/19/2009   | Cancelled(8)     | 1  | 0                                  | 0                 | 24                  | -24            | -100.00%        | 25   | 3  | 2                         | 2                              | None               |   |  |                                  |                                       | N/A                                      | 90+ Days |  |
| 108344      | QINGDAO XIN HAI   | 05/19/2010   | Cancelled(8)     | 2  | 0                                  | 0                 | 24                  | -24            | -100.00%        | 25   | 2  | 3                         | 2                              | None               |   |  |                                  |                                       | N/A                                      | 90+ Days |  |
| 106221      | QINGDAO XIWANG    | 08/07/2009   | Active           |  | 35                                 | 1                 | 0                   | 1              | 2.94%           | 31   |  | 0                         |                                |                    |   |  |                                  | P,T,M                                 | N/R                                      | 90+ Days |  |
| 106216      | QINGDAO YOUAI     | 08/07/2009   | Active           |  | 31                                 | 4                 | 0                   | 4              | 14.81%          | 36   |  | 0                         |                                |                    |   |  |                                  | S,T,M                                 | N/R                                      | 90+ Days |  |
| 106318      | QINGDAO ZHENCHENG | 08/19/2009   | Active           | 1  | 26                                 | 1                 | 0                   | 1              | 4.00%           | 20   |  | 0                         | 1                              | None               |   |  |                                  |                                       | N/A                                      | 90+ Days |  |
| 106317      | QINGDAO ZHIYUAN   | 08/19/2009   | Active           |  | 32                                 | 3                 | 0                   | 3              | 10.34%          | 28   |  | 0                         |                                |                    |   |  |                                  | P,T                                   | N/R                                      | 90+ Days |  |

Clubs Cancelled Previous Fiscal Year – Clubs Cancelled within last 12 months may be reinstated

| Club Number | Club Name     | Charter Date | Current Status* | Cancellation Date |
|-------------|---------------|--------------|-----------------|-------------------|
| 106316      | QINGDAO CIAI  | 08/19/2009   | Cancelled(6)    | 05/29/2012        |
| 106219      | QINGDAO DEREN | 08/07/2009   | Cancelled(8)    | 06/30/2012        |

| Current Total Clubs Count | YTD New Clubs Count | YTD Cancelled Clubs Count | YTD Net Club Gain | Current Total Members | YTD Add | YTD Drop | YTD Net Growth | YTD Net Growth % | Member Count 12 Months Ago | Average Member Count Per Club | % of Clubs with less than 20 members | % No MMR in 3 Months | % No Officer Report in 12 Months | % of Clubs with balance 90+ days | Number of Clubs in Status Quo | % Status Quo Clubs in Financial Suspension | Number of Cancelled Clubs | Average Cancelled Club Age | Members Lost Due to Cancellation | % of Clubs Cancelled for Non-Financial Reasons |
|---------------------------|---------------------|---------------------------|-------------------|-----------------------|---------|----------|----------------|------------------|----------------------------|-------------------------------|--------------------------------------|----------------------|----------------------------------|----------------------------------|-------------------------------|--|---------------------------|----------------------------|----------------------------------|--|
| 51                        | 0                   | 5                         | -5                | 1,382                 | 71      | 125      | -54            | -3.76%           | 647                        | 27                            | 2%                                   | 0%                   | 16%                              | 45%                              | 1                             | 100%                                       | 5                         | 4                          | 118                              | -20%   |

\* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\*- Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.